

Doris Ghitelman of William Raveis Real Estate in Southport was recently awarded the Graduate, Realtor Institute (GRI) designation.

Doris earned the GRI designation by attending a specific, intensive series of a minimum of 90 hours of classroom instruction, covering subjects from: contract law, professional standards, sales and marketing, finance, and risk reduction. Learning fundamentals of brokerage and other areas of real estate specialization. And, through increased awareness of current topics important to the real estate professional, such legal issues, to better serve her prospective clients and customers.

The institute is designed to educate practitioners about local, state and national real estate practices that affect them, their clients and customers. The Institute is taught by leading real estate professionals from around the country.

The GRI designation sets individuals who have attained it apart from other practitioners. The designation GRI indicates to the public that the individual has obtained a professional educational foundation on which to base the services they provide to the public and hold membership in the NATIONAL ASSOCIATION OF REALTORS